Non-GAAP Financial Measures

To supplement MSC's unaudited selected financial data presented consistent with accounting principles generally accepted in the United States ("GAAP"), the Company discloses certain non-GAAP financial measures, including non-GAAP gross profit, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP operating margin, non-GAAP provision for income taxes, non-GAAP net income and non-GAAP diluted earnings per share, that exclude gain on sale of property (prior year), acquisition-related costs, share reclassification costs, employee retention credit ("ERC") tax benefit and restructuring and other costs and tax effects.

These non-GAAP financial measures are not presented in accordance with GAAP or an alternative for GAAP financial measures and may be different from similar non-GAAP financial measures used by other companies. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the most directly comparable GAAP financial measures and should only be used to evaluate MSC's results of operations in conjunction with the corresponding GAAP financial measures.

Financial data may also include certain forward-looking information that is not presented in accordance with GAAP. The Company believes that a quantitative reconciliation of such forward-looking information to the most directly comparable financial measure calculated and presented in accordance with GAAP cannot be made available without unreasonable efforts because a reconciliation of these non-GAAP financial measures would require the Company to predict the timing and likelihood of potential future events such as restructurings, M&A activity and other infrequent or unusual gains and losses. Neither the timing or likelihood of these events, nor their probable significance, can be quantified with a reasonable degree of accuracy. Accordingly, a reconciliation of such forward-looking information to the most directly comparable GAAP financial measure is not provided.

Free Cash Flow

FCF is a non-GAAP financial measure. FCF is used in addition to and in conjunction with results presented in accordance with GAAP, and FCF should not be relied upon to the exclusion of GAAP financial measures. Management strongly encourages investors to review our financial statements and publicly-filed reports in their entirety and to not rely on any single financial measure. FCF, which we reconcile to "Net cash provided by operating activities," is cash flow from operations reduced by "Expenditures for property, plant and equipment". We believe that FCF, although similar to cash flow from operations, is a useful additional measure since capital expenditures are a necessary component of ongoing operations. Management also views FCF, as a measure of the Company's ability to reduce debt, add to cash balances, pay dividends, and repurchase stock. FCF has limitations due to the fact that it does not represent the residual cash flow available for discretionary expenditures. For example, FCF does not incorporate payments made on finance lease obligations or required debt service payments. In addition, different companies define FCF differently. Therefore, we believe it is important to view FCF as a complement to our entire consolidated statements of cash flows. A reconciliation of cash provided by operating activities to FCF for the fiscal quarters and years ended September 2, 2023 and September 3, 2022, respectively is shown below.

Results Excluding Gain on Sale of Property (prior year), Acquisition-Related Costs, Share Reclassification Costs, ERC Tax Benefit and Restructuring and Other Costs

In calculating non-GAAP financial measures, we exclude gain on sale of property (prior year), acquisition-related costs, share reclassification costs, ERC tax benefit and restructuring and other costs, and tax effects. Management makes these adjustments to facilitate a review of the Company's operating performance on a comparable basis between periods, for comparison with forecasts and strategic plans, for identifying and analyzing trends in the Company's underlying business and for benchmarking performance externally against competitors. We believe that investors benefit from seeing results from the perspective of management in addition to seeing results presented in accordance with GAAP for the same reasons and purposes for which management uses such non-GAAP financial measures.

Return on Invested Capital ("ROIC")

ROIC is calculated using a non-GAAP financial measure. We calculate ROIC by dividing non-GAAP net operating profit after tax ("NOPAT") by average invested capital, a GAAP measure. NOPAT is defined as tax effected income from operations. Average invested capital is defined as net debt plus shareholder's equity using a trailing 13-month average. We believe that ROIC is useful to investors as a measure of performance and of the effectiveness of the use of capital in our operations. We use ROIC as one measure to monitor and evaluate operating performance. This method of determining non-GAAP ROIC may differ from other companies' methods and therefore may not be comparable to those used by other companies. ROIC should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP. The financial measure calculated under GAAP which is most directly comparable to ROIC is considered to be the ratio of Net income to Average invested capital. See below for the calculation of ROIC and the reconciliation to the comparable GAAP measure.

Net Debt to Earnings before Interest, Taxes, and Depreciation and Amortization ("EBITDA")

Net debt to EBITDA is calculated using a non-GAAP financial measure, EBITDA. The Company defines EBITDA as GAAP net income adjusted for taxes, total other expense and depreciation and amortization. Net debt, a GAAP measure, is calculated as total debt less cash and cash equivalents. The Company presents net debt to EBITDA because it more clearly represents the operating profitability of the company and is a more accurate

representation of the Company's financial position and its ability to cover its net debt obligations with results from its core operations. This method of determining non-GAAP EBITDA may differ from other companies' methods and therefore may not be comparable to those used by other companies. EBITDA should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP.

MSC INDUSTRIAL DIRECT CO., INC. Reconciliation of GAAP and Non-GAAP Financial Information Quarters and Years Ended September 2, 2023 and September 3, 2022 (dollars in thousands)

GAAP Measure		Items Affecting	g Comparability	Non-GAAP Measure			
Net cash provided by operating activities Fiscal Quarters Ended		Expenditures for property, plant and equipment Fiscal Quarters Ended		Free cash flow Fiscal Quarters Ended			
September 2, 2023	September 3, 2022	September 2, 2023	September 3, 2022	September 2, 2023	September 3, 2022		
\$132,505	\$110,881	\$(28,380) \$(16,430)		\$104,125	\$94,451		
GAAP Measure		Items Affecting Comparability		Non-GAAP Measure			
Net cash provided by operating activities		Expenditures for property, plant and equipment		Free cash flow			
							Year Ended
September 2, 2023	September 3, 2022	September 2, 2023	September 3, 2022	September 2, 2023	September 3, 2022		
\$699,582	\$246,183	\$(92,493) \$(61,373)		\$607,089	\$184,810		

MSC INDUSTRIAL DIRECT CO., INC. Reconciliation of GAAP and Non-GAAP Financial Information Thirteen Weeks Ended September 2, 2023 (In thousands, except percentages and per share data)

	GAAP Financial Measure	Item	s Affecting Compara	ability	Non-GAAP Financial Measure
	Total MSC Industrial	Restructuring and Other Costs	Share Reclassification Costs	ERC Tax Benefit	Adjusted Total MSC Industrial
Net Sales	\$ 1,035,441	\$ —	\$ —	\$ —	\$ 1,035,441
Cost of Goods Sold	615,907				615,907
Gross Profit	419,534	_	_	_	419,534
Gross Margin	40.5 %	<u> </u>	<u> </u>	<u> %</u>	40.5 %
Operating Expenses	299,264	_	10,139		289,125
Operating Exp as % of Sales	28.9 %	— %	(1.0)% — %		27.9 %
Restructuring and Other Costs	2,215	2,215			
Income from Operations	118,055	(2,215)	(10,139)	_	130,409
Operating Margin	11.4 %	0.2 %	1.0 %	<u> </u>	12.6 %
Total Other Expense	(2,333)	—	—	6,566	(8,899)
Income before provision for income taxes	115,722	(2,215)	(10,139)	6,566	121,510
Provision for income taxes	28,281	(523)	(2,394)	1,550	29,648
Net income	87,441	(1,692)	(7,745)	5,016	91,862
Net loss attributable to noncontrolling interest	(158)	_		_	(158)
Net income attributable to MSC Industrial	\$ 87,599	\$ (1,692)	\$ (7,745)	\$ 5,016	\$ 92,020
Not income nor common shere:					
Net income per common share: Diluted	\$ 1.56	\$ (0.03)	\$ (0.14)	\$ 0.09	\$ 1.64

Reconciliation of GAAP and Non-GAAP Financial Information

Fiscal Year Ended September 2, 2023

(In thousands, except percentages and per share data)

	GAAP Financial Measure	Items Affecting Comparability				Non-GAAP Financial Measure
	Total MSC Industrial	Restructuring and Other Costs	Acquisition- related Costs	Share Reclassification Costs	ERC Tax Benefit	Adjusted Total MSC Industrial
Net Sales	\$4,009,282	\$ —	\$ —	\$ —	\$ —	\$4,009,282
Cost of Goods Sold	2,366,317					2,366,317
Gross Profit	1,642,965					1,642,965
Gross Margin	41.0 %	— %	— %	%	— %	41.0 %
Operating Expenses	1,151,295	—	398	12,388	_	1,138,509
Operating Exp as % of Sales	28.7 %	— %	— %	(0.3)%	— %	28.4 %
Restructuring and Other Costs	7,937	7,937				
Income from Operations	483,733	(7,937)	(398)	(12,388)	_	504,456
Operating Margin	12.1 %	0.2 %	<u> %</u>	0.3 %	<u> </u>	12.6 %
Total Other Expense	(27,577)	—	—	—	6,566	(34,143)
Income before provision for income taxes	456,156	(7,937)	(398)	(12,388)	6,566	470,313
Provision for income taxes	113,049	(2,040)	(100)	(3,183)	1,687	116,685
Net income	343,107	(5,897)	(100)	(9,205)	4,879	353,628
Net loss attributable to noncontrolling interest	(126)					(126)
Net income attributable to MSC Industrial	\$ 343,233	\$ (5,897)	\$ (298)	\$ (9,205)	\$ 4,879	\$ 353,754
Net income per common share: Diluted	¢ 6.11	\$ (0.10)	\$ (0.01)	¢ (0.16)	\$ 0.00	\$ 6.20
Diluted	\$ 6.11	\$ (0.10)	\$ (0.01)	\$ (0.16)	\$ 0.09	\$ 6.29

Reconciliation of GAAP and Non-GAAP Financial Information

Fourteen Weeks Ended September 3, 2022

(In thousands, except percentages and per share data)

	GAAP Financial Measure	Items	Affecting Compara	ability	Non-GAAP Financial Measure
	Total MSC Industrial	Restructuring and Other Costs	Gain on Sale of Property	Acquisition- related Costs	Adjusted Total MSC Industrial
Net Sales	\$ 1,022,245	\$ —	\$	\$ —	\$ 1,022,245
Cost of Goods Sold	594,017				594,017
Gross Profit	428,228	_	_	_	428,228
Gross Margin	41.9 %	— %	%	<u> </u>	41.9 %
Operating Expenses	290,262		—	665	289,597
Operating Exp as % of Sales	28.4 %	— %	%	0.1 %	28.3 %
Restructuring and Other Costs	4,121	4,121	—		
Gain on Sale of Property	(10,132)	— (10,132)			
Income from Operations	143,977	(4,121)	10,132	(665)	138,631
Operating Margin	14.1 %	-0.4 %	1.0 %	-0.1 %	13.6 %
Total Other Expense	(6,252)	_	_	_	(6,252)
Income before provision for income taxes	137,725	(4,121)	10,132	(665)	132,379
Provision for income taxes	33,371	(1,080)	2,655	(174)	31,970
Net income	104,354	(3,041)	7,477	(491)	100,409
Net income attributable to noncontrolling interest	223				223
Net income attributable to MSC Industrial	\$ 104,131	\$ (3,041)	\$ 7,477	\$ (491)	\$ 100,186
Net income per common share:					
Diluted	\$ 1.86	\$ (0.06)	\$ 0.14	\$ (0.01)	\$ 1.79

Reconciliation of GAAP and Non-GAAP Financial Information

Fiscal Year Ended September 3, 2022

(In thousands, except percentages and per share data)

	GAAP Financial Measure	Non-GAAP Financial Measure			
	Total MSC Industrial	Restructuring and Other Costs	Gain on Sale of Property	Acquisition- related Costs	Adjusted Total MSC Industrial
Net Sales	\$ 3,691,893	\$ —	\$ —	\$ —	\$ 3,691,893
Cost of Goods Sold	2,133,645				2,133,645
Gross Profit	1,558,248	_	_	_	1,558,248
Gross Margin	42.2 %	<u> </u>	— %	— %	42.2 %
Operating Expenses	1,083,862		_	876	1,082,986
Operating Exp as % of Sales	29.4 %	<u> % %</u>		0.0 %	29.3 %
Restructuring and Other Costs	15,805	15,805	_	_	_
Gain on Sale of Property	(10,132)		(10,132)		
Income from Operations	468,713	(15,805)	10,132	(876)	475,262
Operating Margin	12.7 %	-0.4 %	0.3 %	0.0 %	12.9 %
Total Other Expense	(17,581)	_	_	_	(17,581)
Income before provision for income taxes	451,132	(15,805)	10,132	(876)	457,681
Provision for income taxes	110,650	(4,016)	2,574	(223)	112,315
Net income	340,482	(11,789)	7,558	(653)	345,366
Net income attributable to noncontrolling interest	696				696
Net income attributable to MSC Industrial	\$ 339,786	\$ (11,789)	\$ 7,558	\$ (653)	\$ 344,670
Net income per common share:					
Diluted	\$ 6.06	\$ (0.21)	\$ 0.14	\$ (0.01)	\$ 6.15

MSC INDUSTRIAL DIRECT CO., INC. Reconciliation of GAAP and Non-GAAP Financial Information Fiscal Years Ended September 2, 2023 and September 3, 2022

(In thousands, except percentages)

		Fiscal Year Ended September 2, 2023		scal Year Ended ptember 3, 2022	
(a) Net income attributable to MSC Industrial (twelve-month trailing)	\$	343,233	\$	339,786	
NOPAT					
Income from Operations (twelve-month trailing)		483,733		468,713	
Effective tax rate		24.8 %	24.5 %	24.5 %	
(b) Non-GAAP NOPAT		363,850		353,751	
(c) Adjusted Non-GAAP NOPAT		379,531	1	358,664 ²	2
Invested Capital					
Total MSC Industrial shareholders' equity	\$	1,479,164	\$	1,350,434	
Current portion of debt including obligations under finance leases		229,935		325,680	
Long-term debt including obligations under finance leases		224,391		468,912	
Total Debt		454,326		794,592	
Cash and cash equivalents	\$	50,052	\$	43,537	
Net debt		404,274		751,055	
Invested capital		1,883,438		2,101,489	
(d) Average invested capital (thirteen-month trailing average)		1,951,818		1,999,142	
(e) Adjusted average invested capital (thirteen-month trailing average)		1,953,516	1	1,999,810 ²	2
(a)/(d) Net income to Average invested capital		17.6 %	17.0 %		
(b)/(d) Non-GAAP ROIC		18.6 %			
(c)/(e) Adjusted Non-GAAP ROIC		19.4 % 17.9			

⁽¹⁾ Adjusted Non-GAAP NOPAT and invested capital excludes \$7.9 million of restructuring and other costs, \$0.4 million of acquisition-related charges and \$12.4 million of share reclassification costs, net of an associated tax benefit of \$5.3 million.

⁽²⁾ Adjusted Non-GAAP NOPAT and invested capital excludes \$15.8 million of restructuring and other costs, \$10.1 million gain on sale of property and \$0.9 million of acquisition-related charges, net of an associated tax benefit of \$1.7 million.

Reconciliation of GAAP and Non-GAAP Financial Information

Years Ended September 2, 2023 and September 3, 2022

(In thousands)

	Fiscal Year Ended September 2, 2023		Fiscal Year Ended September 3, 2022	
Net Debt				
Current portion of debt including obligations under finance leases	\$	229,935	\$	325,680
Long-term debt including obligations under finance leases		224,391		468,912
Total Debt		454,326		794,592
Cash and cash equivalents		50,052		43,537
(a) Net debt	\$	404,274	\$	751,055
Net Income	\$	343,107	\$	340,482
Total Other Expense		27,577		17,581
Income tax expense		113,049		110,650
Depreciation and amortization		74,731		69,948
(b) EBITDA	\$	558,464	\$	538,661
(a)/(b) Net Debt to EBITDA		0.72		1.39