

Non-GAAP Financial Measures

To supplement MSC's unaudited selected financial data presented consistent with accounting principles generally accepted in the United States ("GAAP"), the Company discloses certain non-GAAP financial measures, including non-GAAP gross profit, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP operating margin, non-GAAP provision for income taxes, non-GAAP net income and non-GAAP diluted earnings per share, that exclude acquisition-related costs (prior year), share reclassification costs and restructuring and other costs, and tax effects.

These non-GAAP financial measures are not presented in accordance with GAAP or an alternative for GAAP financial measures and may be different from similar non-GAAP financial measures used by other companies. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the most directly comparable GAAP financial measures and should only be used to evaluate MSC's results of operations in conjunction with the corresponding GAAP financial measures.

Financial data may also include certain forward-looking information that is not presented in accordance with GAAP. The Company believes that a quantitative reconciliation of such forward-looking information to the most directly comparable financial measure calculated and presented in accordance with GAAP cannot be made available without unreasonable efforts because a reconciliation of these non-GAAP financial measures would require the Company to predict the timing and likelihood of potential future events such as restructurings, M&A activity and other infrequent or unusual gains and losses. Neither the timing or likelihood of these events, nor their probable significance, can be quantified with a reasonable degree of accuracy. Accordingly, a reconciliation of such forward-looking information to the most directly comparable GAAP financial measure is not provided.

Free Cash Flow

FCF is a non-GAAP financial measure. FCF is used in addition to and in conjunction with results presented in accordance with GAAP, and FCF should not be relied upon to the exclusion of GAAP financial measures. Management strongly encourages investors to review our financial statements and publicly-filed reports in their entirety and to not rely on any single financial measure. FCF, which we reconcile to "Net cash provided by operating activities," is cash flow from operations reduced by "Expenditures for property, plant and equipment". We believe that FCF, although similar to cash flow from operations, is a useful additional measure since capital expenditures are a necessary component of ongoing operations. Management also views FCF, as a measure of the Company's ability to reduce debt, add to cash balances, pay dividends, and repurchase stock. FCF has limitations due to the fact that it does not represent the residual cash flow available for discretionary expenditures. For example, FCF does not incorporate payments made on finance lease obligations or required debt service payments. In addition, different companies define FCF differently. Therefore, we believe it is important to view FCF as a complement to our entire consolidated statements of cash flows. A reconciliation of cash provided by operating activities to FCF for the thirteen-week periods ended December 2, 2023 and December 3, 2022, respectively, is shown below.

Results Excluding Acquisition-Related Costs (prior year), Share Reclassification Costs and Restructuring and Other Costs

In calculating non-GAAP financial measures, we exclude acquisition-related costs (prior year), share reclassification costs and restructuring and other costs, and tax effects. Management makes these adjustments to facilitate a review of the Company's operating performance on a comparable basis between periods, for comparison with forecasts and strategic plans, for identifying and analyzing trends in the Company's underlying business and for benchmarking performance externally against competitors. We believe that investors benefit from seeing results from the perspective of management in addition to seeing results presented in accordance with GAAP for the same reasons and purposes for which management uses such non-GAAP financial measures.

Return on Invested Capital ("ROIC")

ROIC is calculated using a non-GAAP financial measure. We calculate ROIC by dividing non-GAAP net operating profit after tax ("NOPAT") by average invested capital, a GAAP measure. NOPAT is defined as tax effected income from operations. Average invested capital is defined as net debt plus shareholder's equity using a trailing 13-month average. We believe that ROIC is useful to investors as a measure of performance and of the effectiveness of the use of capital in our operations. We use ROIC as one measure to monitor and evaluate operating performance. This method of determining non-GAAP ROIC may differ from other companies' methods and therefore may not be comparable to those used by other companies. ROIC should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP. The financial measure calculated under GAAP which is most directly comparable to ROIC is considered to be the ratio of Net income to Average invested capital. See below for the calculation of ROIC and the reconciliation to the comparable GAAP measure.

Net Debt to Earnings before Interest, Taxes, and Depreciation and Amortization ("EBITDA")

Net debt to EBITDA is calculated using a non-GAAP financial measure, EBITDA. The Company defines EBITDA as GAAP net income adjusted for taxes, total other expense and depreciation and amortization. Net debt, a GAAP measure, is calculated as total debt less cash and cash equivalents. The Company presents net debt to EBITDA because it more clearly represents the operating profitability of the company and is a more accurate representation of the Company's financial position and its ability to cover its net debt obligations with results from its core operations. This method of determining non-GAAP EBITDA may differ from other companies' methods and therefore may not be comparable to those used by other companies. EBITDA should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP.

MSC INDUSTRIAL DIRECT CO., INC.
Reconciliation of GAAP and Non-GAAP Financial Information
Thirteen Weeks Ended December 2, 2023 and December 3, 2022
(In thousands)

GAAP Measure		Items Affecting Comparability		Non-GAAP Measure	
Net cash provided by operating activities Thirteen Weeks Ended		Expenditures for property, plant and equipment Thirteen Weeks Ended		Free cash flow Thirteen Weeks Ended	
December 2, 2023	December 3, 2022	December 2, 2023	December 3, 2022	December 2, 2023	December 3, 2022
\$81,168	\$76,024	\$(18,433)	\$(25,504)	\$62,735	\$50,520

MSC INDUSTRIAL DIRECT CO., INC.
Reconciliation of GAAP and Non-GAAP Financial Information
Thirteen Weeks Ended December 2, 2023
(In thousands, except percentages and per share data)

	GAAP Financial Measure	Items Affecting Comparability		Non-GAAP Financial Measure
	Total MSC Industrial	Restructuring and Other Costs	Share Reclassification Costs	Adjusted Total MSC Industrial
Net Sales	\$ 953,969	\$ —	\$ —	\$ 953,969
Cost of Goods Sold	560,852	—	—	560,852
Gross Profit	393,117	—	—	393,117
Gross Margin	41.2 %	— %	— %	41.2 %
Operating Expenses	290,633	—	1,187	289,446
Operating Exp as % of Sales	30.5 %	— %	(0.1)%	30.3 %
Restructuring and Other Costs	916	916	—	—
Income from Operations	101,568	(916)	(1,187)	103,671
Operating Margin	10.6 %	0.1 %	0.1 %	10.9 %
Total Other Expense	(10,250)	—	—	(10,250)
Income before provision for income taxes	91,318	(916)	(1,187)	93,421
Provision for income taxes	22,190	(223)	(288)	22,701
Net income	69,128	(693)	(899)	70,720
Net loss attributable to noncontrolling interest	(222)	—	—	(222)
Net income attributable to MSC Industrial	\$ 69,350	\$ (693)	\$ (899)	\$ 70,942
Net income per common share:				
Diluted	\$ 1.22	\$ (0.01)	\$ (0.02)	\$ 1.25

*Individual amounts may not agree to the total due to rounding.

MSC INDUSTRIAL DIRECT CO., INC.
Reconciliation of GAAP and Non-GAAP Financial Information
Thirteen Weeks Ended December 3, 2022
(In thousands, except percentages and per share data)

	GAAP Financial Measure	Items Affecting Comparability		Non-GAAP Financial Measure
	Total MSC Industrial	Restructuring and Other Costs	Acquisition- related Costs	Adjusted Total MSC Industrial
Net Sales	\$ 957,745	\$ —	\$ —	\$ 957,745
Cost of Goods Sold	559,946	—	—	559,946
Gross Profit	397,799	—	—	397,799
Gross Margin	41.5 %	— %	— %	41.5 %
Operating Expenses	279,695	—	154	279,541
Operating Exp as % of Sales	29.2 %	— %	0.0 %	29.2 %
Restructuring and Other Costs	2,094	2,094	—	—
Income from Operations	116,010	(2,094)	(154)	118,258
Operating Margin	12.1 %	-0.2 %	0.0 %	12.3 %
Total Other Expense	(8,159)	—	—	(8,159)
Income before provision for income taxes	107,851	(2,094)	(154)	110,099
Provision for income taxes	26,639	(517)	(38)	27,194
Net income	81,212	(1,577)	(116)	82,905
Net income attributable to noncontrolling interest	(102)	—	—	(102)
Net income attributable to MSC Industrial	<u>\$ 81,314</u>	<u>\$ (1,577)</u>	<u>\$ (116)</u>	<u>\$ 83,007</u>
Net income per common share:				
Diluted	<u>\$ 1.45</u>	<u>\$ (0.03)</u>	<u>\$ 0.00</u>	<u>\$ 1.48</u>

*Individual amounts may not agree to the total due to rounding.

MSC INDUSTRIAL DIRECT CO., INC.
Reconciliation of GAAP and Non-GAAP Financial Information
Twelve Months Ended December 2, 2023 and September 2, 2023
(In thousands, except percentages)

	Twelve Months Ended December 2, 2023	Twelve Months Ended September 2, 2023
(a) Net income attributable to MSC Industrial (twelve-month trailing)	\$ 331,269	\$ 343,233
NOPAT		
Income from Operations (twelve-month trailing)	469,291	483,733
Effective tax rate	24.7 %	24.8 %
(b) Non-GAAP NOPAT	353,362	363,850
(c) Adjusted Non-GAAP NOPAT	368,925 ¹	379,531 ²
Invested Capital		
Total MSC Industrial shareholders' equity	\$ 1,385,073	\$ 1,479,164
Current portion of debt including obligations under finance leases	244,048	229,935
Long-term debt including obligations under finance leases	294,430	224,391
Total Debt	538,478	454,326
Cash and cash equivalents	\$ 25,805	\$ 50,052
Net debt	512,673	404,274
Invested capital	1,897,746	1,883,438
(d) Average invested capital (thirteen-month trailing average)	1,900,592	1,951,818
(e) Adjusted average invested capital (thirteen-month trailing average)	1,902,200 ¹	1,953,516 ²
(a)/(d) Net income to Average invested capital	17.4 %	17.6 %
(b)/(d) Non-GAAP ROIC	18.6 %	18.6 %
(c)/(e) Adjusted Non-GAAP ROIC	19.4 %	19.4 %

⁽¹⁾ Adjusted Non-GAAP NOPAT and invested capital excludes \$6.8 million of restructuring and other costs, \$13.6 million of share reclassification costs and \$0.2 million of acquisition-related charges, net of an associated tax benefit of \$5.0 million.

⁽²⁾ Adjusted Non-GAAP NOPAT and invested capital excludes \$7.9 million of restructuring and other costs, \$0.4 million of acquisition-related charges and \$12.4 million of share reclassification costs, net of an associated tax benefit of \$5.3 million.

MSC INDUSTRIAL DIRECT CO., INC.
Reconciliation of GAAP and Non-GAAP Financial Information
Twelve Months Ended December 2, 2023 and December 3, 2022
(In thousands)

	Twelve Months Ended December 2, 2023	Twelve Months Ended December 3, 2022
Net Debt		
Current portion of debt including obligations under finance leases	\$ 244,048	\$ 326,240
Long-term debt including obligations under finance leases	294,430	453,868
Total Debt	538,478	780,108
Cash and cash equivalents	25,805	26,331
(a) Net Debt	\$ 512,673	\$ 753,777
Net Income	\$ 331,023	\$ 355,437
Total Other Expense	29,668	21,618
Income tax expense	108,600	116,936
Depreciation and amortization	75,960	71,184
(b) EBITDA	\$ 545,251	\$ 565,175
(a)/(b) Net Debt to EBITDA	0.94	1.33